



ONE DOOR

MANY
WINDOWS

Annual Report 2008

A Worldwide **Network** for International Education

ISEP is an independent, self-supporting non-profit organization serving 280 member institutions and 17 affiliate institutions in the United States and 39 other countries.

Since 1979, **The ISEP Network** has provided access to an affordable range of diverse study opportunities around the world and in the United States for over 31,000 students.

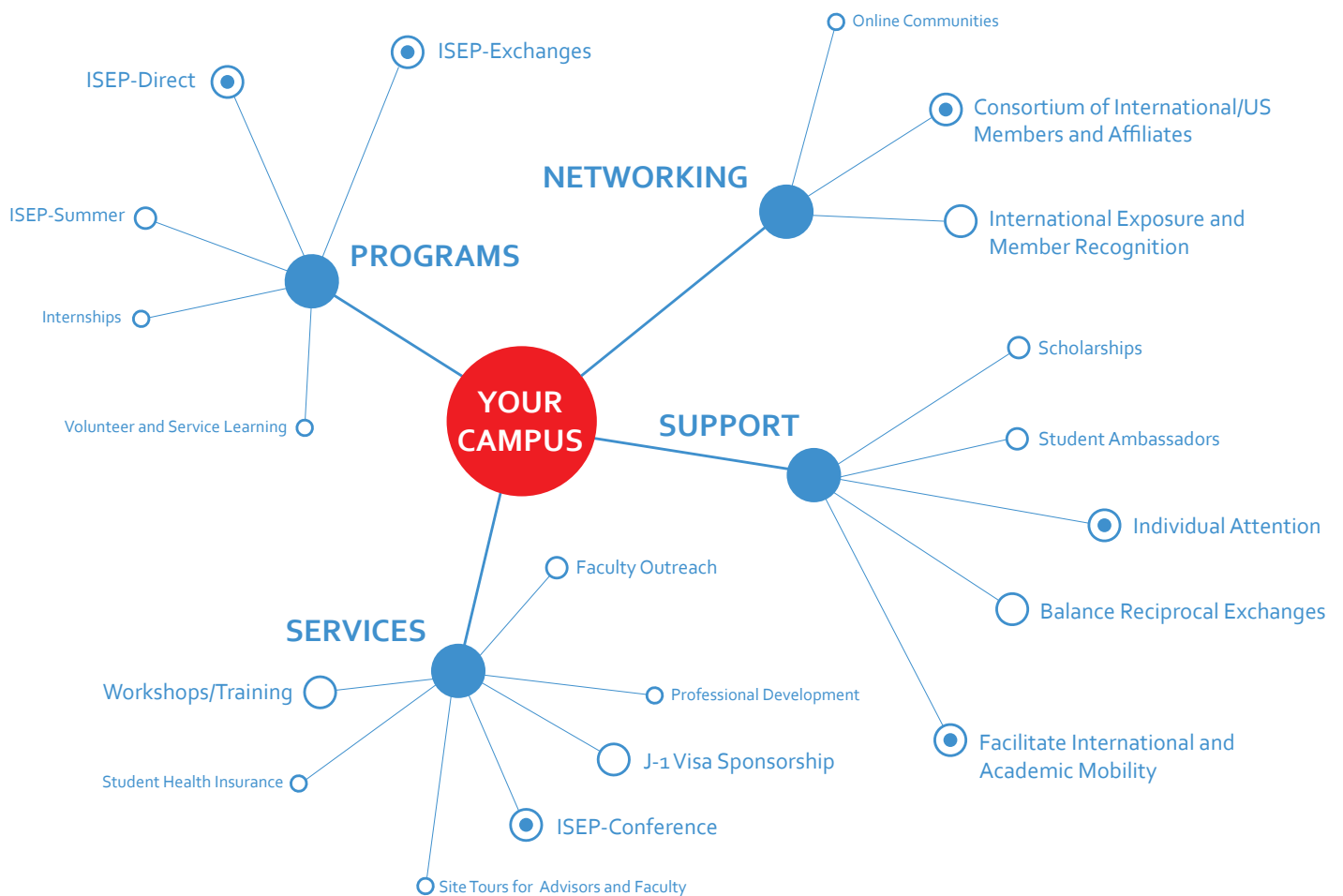
WHO WE ARE

WHAT WE DO

ISEP promotes academic and cross-cultural learning through its worldwide collaborative network of higher education institutions.

ISEP facilitates academic mobility through innovative and affordable exchange and study programs. ISEP enhances institutional infrastructures for these programs and fosters campus internationalization.

No other organization brings together a set of institutions as rich and diverse as ISEP into a single consortium. The ISEP Network serves as a national and international resource for student mobility. Our consortium also expands the institutional capacity of its members, allowing them to do more than individual institutions can do alone.



ISEP HIGH LIGHTS



Student Ambassadors

The ISEP Ambassador returning student volunteer program has almost doubled in participation this year to 155 students. Their outstanding efforts improve the quality of the experience for incoming students on their campus and provide a resource for students going abroad to their host sites.

Business Roundtable

Business faculty and advisors from three continents compared strategies, defined needs and interests, and explored opportunities through the ISEP Network.



Service Learning and Internships

Service Learning, Volunteer, and Internship Programs are available at many ISEP member institutions and are growing. A new flyer on the ISEP Website outlines these options at locations such as China, South Africa, Ghana, Latin American countries and more.

I spent a lot of time volunteering at the Peace and Love Orphanage. I received almost \$2,000 in donations from people who had read my blog, and with that money I was able to install fans, floor tiles, and roofing at the orphanage.

Kimberly Foli, East Tennessee State U, Spring 2008 to U Ghana

ISEP Conference

One Door, Many Windows: The ISEP Network Connects You to the World occurred November 20-22, 2008, in Washington, D.C. with over 200 participants, speakers, alumni, guests and student volunteers representing 160 institutions from 32 countries and 32 U.S. states. The biennial conference fostered a collaborative spirit among attendees as they networked and learned from each other during plenary and session presentations, roundtable discussions, regional fairs, coordinators workshop, and a welcome reception at the Embassy of Australia.

Coordinators Workshop

Almost 50 new Coordinators attended the pre-conference New Coordinator workshop to network and learn about ISEP programs.

Indiana Tour

U.S. members in the state of Indiana, Ball State University, Indiana State University, and the University of Southern Indiana, organized an outstanding tour for international coordinators in conjunction with the ISEP Conference. Many thanks to those Coordinators and participants!



WELCOME



Blaine A. Brownell
Chairman, 2007-2011
ISEP Board of Directors

International education is struggling to keep up with challenges resulting from our own success as advocates for the field and we are riding a surge of worldwide public demand to make international experiences available to many more students.

As one of the most venerable and respected international education organizations, comprised of a large global institutional membership, ISEP is in an excellent position to meet some of the needs and challenges.

The ISEP Board of Directors is working closely with ISEP senior staff to reposition the organization as it strives to contribute to international education, serve the needs of its members, and maintain its role as the only organization conducting significant reciprocal exchange while developing other models and approaches for international education. The ISEP Board welcomes your comments and suggestions for tapping The ISEP Network in support of campus internationalization, student mobility, and the advancement of a broader understanding of peoples, languages, and cultures around the world.

A handwritten signature in black ink that reads "Blaine A. Brownell".



Mary Anne Grant
President and CEO
ISEP

Over 31,000 students have participated in ISEP programs, primarily through reciprocal exchange, our flagship program which serves as the base for where ISEP is today.

Now, ISEP is moving toward the development of a broader agenda to offer other programs, services and support for internationalization for members and affiliated institutions.

In repositioning ISEP, the organization is responding to the growing emphasis on international education by colleges and universities around the world. While reciprocal exchanges continue to grow, we are strengthening other programs and examining opportunities for new avenues of collaboration. An expanded mission for ISEP is a natural evolution that will strengthen membership and our services to them in this new environment. I invite and challenge you to think about The ISEP Network and what it can do for your institution as well as for international education as a whole. Even in these tough economic times, and perhaps because of them, we can come together to make important contributions to international education.

A handwritten signature in black ink that reads "Mary Anne Grant".

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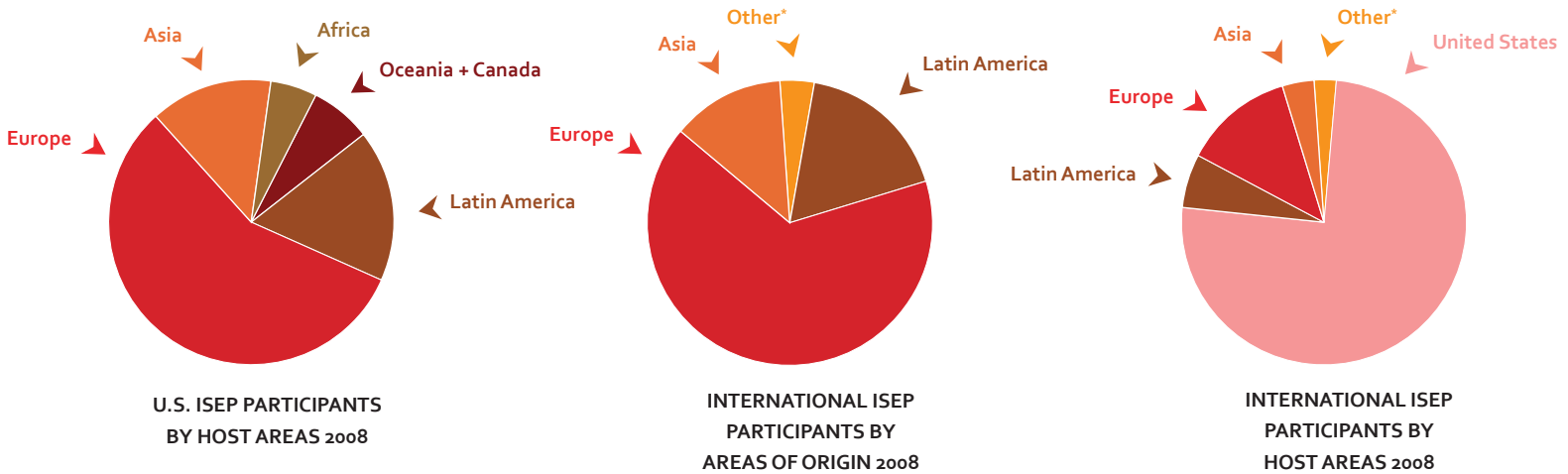
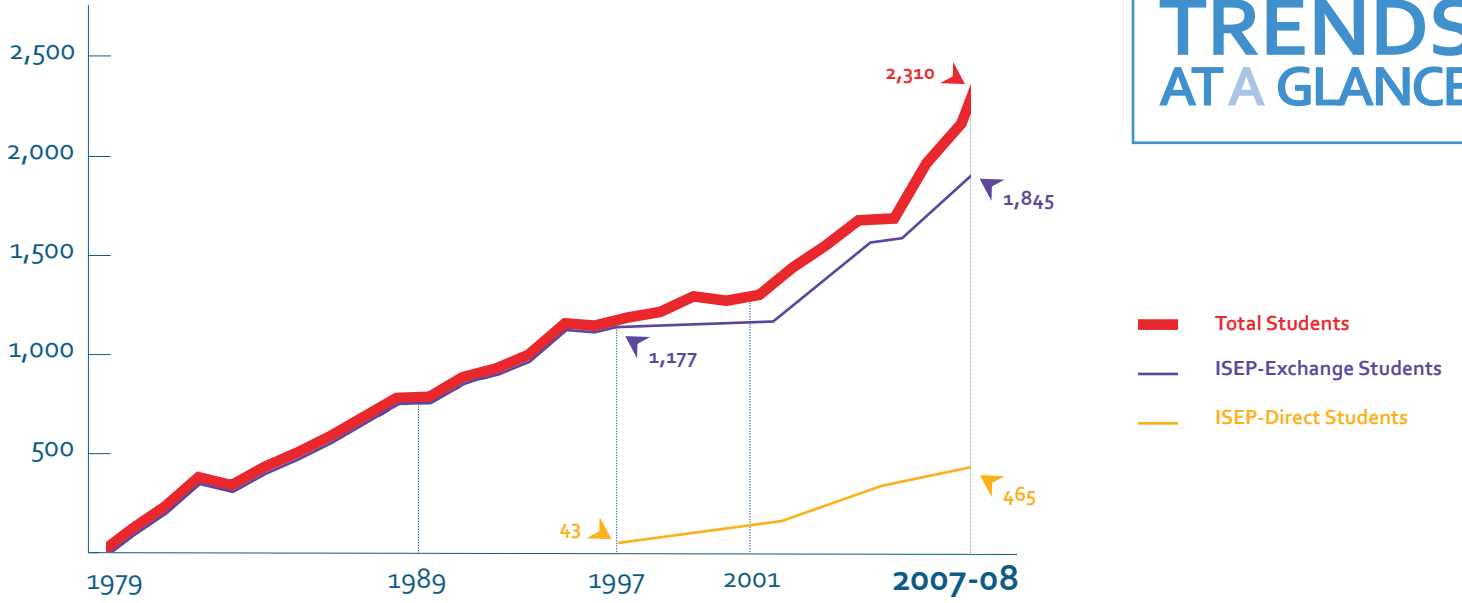
■ Participates in Exchanges with
other international members

● Also ISEP-Direct host

* Also open to U.S. Students

GROWTH DIVERSITY IMMERSION

STUDENT TRENDS AT A GLANCE



*African countries + Australia + Canada

Growth in number of US students abroad on ISEP between 06-07 and 07-08:

+9.4%

Growth in number of US ISEP students on semester and year-long programs between 06-07 and 07-08:

+11.4%

% of US ISEP students on semester and year-long programs between 06-07 and 07-08:

96.7%

STATEMENT OF ACTIVITIES

International Student Exchange Programs. Year Ended June 30, 2008

REVENUES	Unrestricted	Temporarily restricted	Totals
Programs and general:			
Membership fees	\$636,371	\$	\$636,371
Participant placement fees	648,107	–	648,107
ISEP-Direct fees	2,985,556	–	2,985,556
Special program fees	602,288	–	602,288
Student health insurance fees	728,248	–	728,248
Conference fees	11,879	–	11,879
Grant income	–	30,000	30,000
Foreign currency translation gain	24,346	–	24,346
Other income	10,618	–	10,618
Interest and investment income	35,896	–	35,896
Total program and general	5,683,309	30,000	5,713,309
Net assets released from restrictions:			
Satisfaction of usage restrictions	54,419	(54,419)	–
Total revenues	5,737,728	(24,419)	5,713,309
EXPENSES			
Program service expenses:			
ISEP reciprocal exchange program	1,503,259	–	1,503,259
ISEP-Direct program	3,019,439	–	3,019,439
Special programs	589,506	–	589,506
Conference	68,692	–	68,692
Total program service expenses	5,180,896	–	5,180,896
General and administrative expenses	513,815	–	513,815
Fundraising and development expenses	30,628	–	30,628
Total expenses	5,725,339	–	5,725,339
Change in net assets	12,389	(24,419)	(12,030)
Net assets, beginning of year	539,531	72,301	611,832
Net assets, end of year	551,920	47,882	599,802

STATEMENT OF FINANCIAL POSITION

International Student Exchange Programs. June 30, 2008 and 2007

ASSETS	2008	2007
Current Assets:		
Cash and cash equivalent	\$1,296,958	\$1,291,475
Fees and accounts receivable, net of allowance of bad debts	59,776	59,013
Prepaid expenses	84,455	99,691
Foreign forward exchange contract	46,253	47,045
Total Current Assets	1,487,442	1,497,224
Properties and equipment:		
Office furniture and equipment	181,327	146,916
Leasehold improvements	47,232	33,267
Intangibles	74,994	74,370
Total property and equipment	303,553	254,553
Less accumulated depreciation and amortization	233,270	198,074
Net property and equipment	70,283	56,479
Other assets:		
Refundable deposits	11,323	11,323
Foreign currency hedge deposits	38,921	39,063
Software development in progress	193,501	185,513
Total other assets	243,745	235,899
Total assets	\$1,801,470	\$1,789,602
LIABILITIES AND NET ASSETS	2008	2007
Current Liabilities		
Accounts payable, trade	\$50,736	\$47,395
Accrued wages	54,815	40,807
Accrued vacation	67,128	64,917
Payroll related liabilities	17,350	13,810
Deferred service fees	950,319	941,805
Firm commitment	46,253	47,045
Sublease and student housing deposits	6,602	8,588
Current portion of obligations under capital lease	5,492	4,938
Total current liabilities	1,198,695	1,169,305
Long-term liabilities		
Long-term portion of obligations under capital lease	2,973	8,465
Total long-term liabilities	2,973	8,465
Total liabilities	1,201,668	1,177,770
Net assets:		
Unrestricted	551,920	539,531
Temporary restricted	47,882	72,301
Total net assets	599,802	611,832
Total liabilities and net assets	1,801,470	1,789,602

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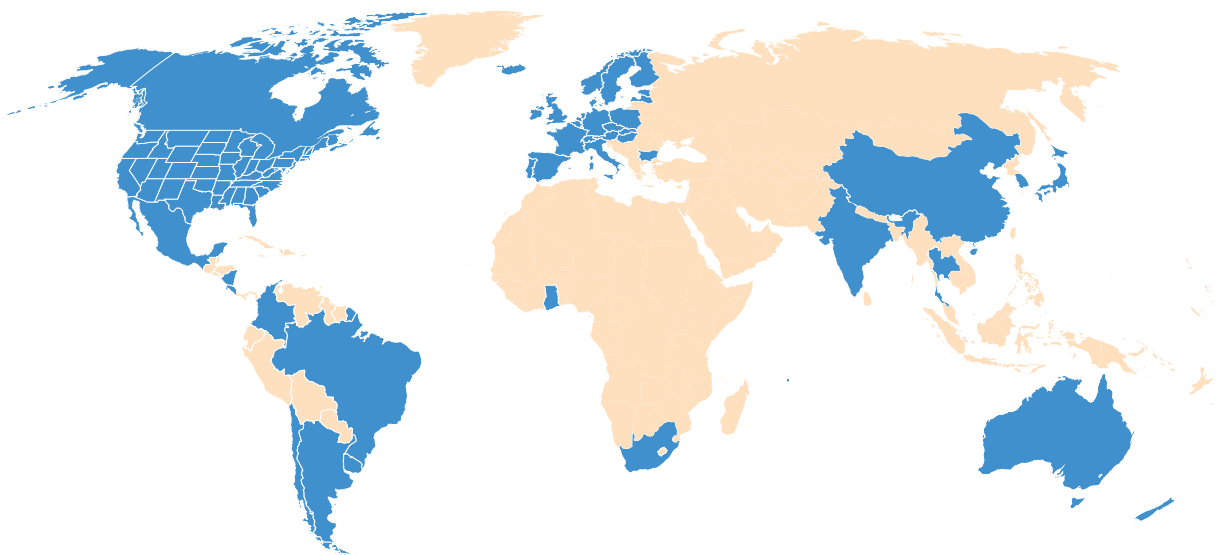
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The ISEP Network Connects **You** to the World

